# **Interim Consolidated Financial Statements**

These Interim Consolidated Financial Statements are unaudited and have not been reviewed by External Auditors

(Expressed in U.S. Dollars)

For the three and nine months ended September 30, 2009 and 2008

Statements of Operations (Expressed in United States Dollars)

				nths Ended nber 30,		iths Ended nber 30,
	Note		2009	2008	2009	2008
Revenue			(unat	ıdited)	(una	udited)
Installation, kit and material sales Design access fees Other income		\$	548,509 409,177 36,564	\$ 602,460 507,998	\$ 1,616,882 1,203,541	\$ 1,763,289 1,554,917
Total Operating Revenues			994,250	54,321 1,164,779	101,603 2,922,026	169,970
			334,230	1,104,779	2,522,026	3,488,175
Cost of sales			398,279	455,748	1,186,357	1,563,524
Gross profit			595,971	709,032	1,735,669	1,924,652
Expenses						
General and administrative			426,751	417,138	1,266,652	2,148,620
Sales and marketing			23,000	58,096	46,304	526,673
Interest on long-term debt			6,372	12,577	18,476	24,881
Foreign exchange (gain) loss			(15,649)	(15,967)	(15,992)	(13,402)
Amortization expense			87,868	83,848	265,277	221,072
Total Expenses			528,343	555,692	1,580,716	2,907,844
Net earnings (loss) before income tax and discontinued operations			67,628	153,339	154,952	(983,192)
Income Tax			-	-	-	-
Net earnings (loss) from continuing operations			67,628	153,339	154,952	(983,192)
Gain (loss) from discontinued operations	4		(706,533)	101,923	(708,298)	(2,352,910)
Net Earnings (Loss)			(638,904)	255,262	(553,345)	(3,336,101)
Equity (deficit) at beginning of period		(7	,557,285)	(7,316,281)	(7,642,844)	(3,724,918)
Equity (deficit) at end of period		\$ (8	,196,189)	\$ (7,061,019)	\$ (8,196,189)	\$ (7,061,019)
Earnings (Loss) per Share						
Basic and Diluted - from continuing operations Basic and Diluted - from discontinued operations Basic and Diluted	8 8 8	\$ \$	0.003 (0.027) (0.025)	\$0.006 \$0.004 \$0.010	\$ 0.006 \$ (0.028) \$ (0.022)	(\$0.038) (\$0.091) (\$0.129)

**Balance Sheets** 

(Expressed in United States Dollars)

	Note	September 30, 2009	December 31, 2008	
Assets		(unaudited)	(audited)	
A55615			(see Note 1)	
Current				
Cash		\$ 140,465	\$ 74,760	
Accounts receivable		250,360	205,566	
Note receivable		753,967	200,000	
Inventory		151,711	211,215	
Prepaid expenses and sundry assets		57,422	52,793	
Current portion of restricted cash		,	17,000	
Current assets of discontinued operations	4	•	465,805	
Total current assets		1,353,925	1,027,138	
Dropouts plant and assistance				
Property, plant and equipment Intangible assets		239,773	296,340	
Restricted cash		350,716	384,911	
		1,249	33,988	
Long-term assets of discontinued operations	4	-	1,315,032	
Total assets		\$ 1,945,663	\$ 3,057,409	
Liabilities				
Current				
Accounts payable and accrued liabilities		1,144,470	074.001	
Deferred warranty revenue		11,089	974,021	
Current portion of long-term debt		60,628	52,494 78,328	
Current portion of vendor take-back loan		109,957	131,516	
Current liabilities of discontinued operations	4	705,557	560,706	
	•	1,326,145	1,797,065	
			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Long-term debt		16,959	36,477	
Vendor take-back loan		-	76,718	
Deposit on shares		15,985	15,985	
Long-term liabilities of discontinued operations			111,205	
Total liabilities		1,359,089	2,037,450	
Equity (Deficiency)				
Capital stock	5	£ £10 100	6.040.400	
Contributed surplus	J	6,619,133	6,619,133	
Warrant capital		1,029,595 1,134,036	1,022,561	
Accumulated other comprehensive income		1,104,000	1,134,036	
Equity (deficit)		(8,196,189)	(112,927)	
Total equity		586,574	<u>(7,642,844)</u> 1,019,959	
			.,5.0,000	
Total liabilities and equity		\$ 1,945,663	\$ 3,057,409	

Approved by Board of Directors:

/s/ W. Rege Brunner W. Rege Brunner <u>/s/ Joseph P. Karpowicz</u> Joseph P. Karpowicz

Comprehensive Income and Loss and Accumulated Other Comprehensive Income and Loss (Expressed in United States Dollars)

		Three Montl Septemb			Nine Month Septemb	
		2009		2008	2009	2008
		(unaud	ited)		(unaudi	ted)
Net earnings (loss) for the period	\$	(638,904)	\$	255,262	\$ (553,345)	\$ (3,336,101)
Other comprehensive income Unrealized loss on translating financial statements						
of self-sustaining foreign operations		-	\$	(27,625)	-	\$ (46,778)
Realized gain on translation of self-sustaining subsidary						
included in discontinued operations	\$	104,141			\$ 112,927	
Comprehensive income (loss)	\$	(534,763)	\$	227,637	\$ (440,418)	\$ (3,382,879)
Accumulated other comprehensive income, beginning of period	\$	(104,141)	\$	35,671	\$ (112,927)	\$ 54,824
Other comprehensive income of discontinued operations	<del></del>	104,141	\$	(27,625)	112,927	\$ (46,778)
Accumulated other comprehensive income, end of period	\$	**	\$	8,046	\$ -	\$ 8,046

Statements of Cash Flows

(Expressed in United States Dollars)

	Three Months Ended September 30,		Septer	Nine Months Ended September 30,		
	2009	2008	2009	2008		
	(una	audited)	(una	udited)		
Cash flows from operating activities						
Net earnings (loss) for period	\$ 67,628	\$ 153,339	\$ 154,952	\$ (922,366)		
Add items not affecting cash	,	,,	*,,,,,,	Ψ (022,000)		
Amortization of property, plant and equipment	13,077	19,396	39,300	58,112		
Amortization of intangible assets	74,792	64,452	225,976	162,960		
Accretion Interest	• .,			6,971		
Stock based compensation	1,500	(10,139)	7,034	32,459		
Net cash provided by (used in) operating activities	156,996	227,048	427,262	(661,864)		
	,	,	,	(551,551)		
Changes in non-cash working capital items						
Accounts receivable	(50,559)	(58,302)	(44,794)	(29,910)		
Inventory	(835)	(46,754)	59,504	38,058		
Other current assets	(18,100)	(7,461)	12,371	1,198		
Accounts payable and accrued liabilities	81,439	(225,758)	131,190	(213,321)		
Deferred warranty revenue	(6,825)	(9,610)	(41,405)	(23,497)		
	162,116	(120,837)	544,128	(889,336)		
Cash flows from investing activity						
Proceeds of disposition (purchase of) property, plant and equipment	76	1,915	17.007	(4E 00T)		
Purchase of intangible asset	(63,427)		17,267	(15,037)		
Proceeds from security lease deposit	(03,427)	(73,946)	(191,781)	(245,469)		
Net cash provided by (used in) investing activities	(60.051)	(70.004)	32,739	23,312		
net cash provided by (asea iii) investing activities	(63,351)	(72,031)	(141,775)	(237,194)		
Cash flows from financing activity						
Proceeds of (repayment of) long-term debt	(13,372)	(41,608)	(96,236)	69,712		
Issuance of capital stock	-	(,555)	(00,200)	199,938		
Net cash provided by (used in) financing activities	(13,372)	(41,608)	(96,236)	269,650		
0-1						
Cash provided by (used in) discontinued operations	(67,416)	183,324	(240,412)	489,830		
Increase (decrease) in cash during the period	17,977	(51,152)	65,705	(367,050)		
Cash at beginning of period	122,488	144,396	74,760	460,294		
Cash at end of period	\$ 140,465	\$ 93,244	\$ 140,465	\$ 93,244		

# **XPEL Technologies Corp.**

# **Notes to Consolidated Financial Statements**

(Expressed in United States Dollars)

# 1. BASIS OF PRESENTATION AND GOING CONCERN

The accompanying unaudited consolidated financial statements of XPEL Technologies Corp. ("XPEL") are prepared in accordance with Canadian generally accepted accounting principles. The accounting policies followed in the preparation of these interim financial statements for the three and nine months ended September 30, 2009 and 2008 are those used by the Company as set out in the audited financial statements for the year ended December 31, 2008. These interim financial statements should be read in conjunction with the audited financial statements for the year ended December 31, 2008 and management's discussion and analysis for the three and nine months ended September 30, 2009.

In the opinion of management, these interim consolidated financial statements contain all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation of financial position and the results of operations for the interim periods presented have been reflected herein. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year. Notes to the financial statements, which would substantially duplicate the disclosure contained in the audited financial statements for the most recent fiscal year ended December 31, 2008 have been omitted.

Certain comparative figures have been reclassified to conform with the current period's financial statement presentation reflecting the subsidiaries that were sold during the year ended December 31, 2008 and quarter ended September 30, 2009 and classified as discontinued operations.

The Company is based in San Antonio, Texas and manufactures and distributes after-market automotive products. The focus of the Company is the aftermarket for automotive paint and headlight protection products which it serves through its offerings of bulk paint protection film (PPF) and pre-cut PPF and headlight protection kits.

The Company's continuation as a going concern is dependent upon its ability to generate sufficient cash flows to meet its obligations on a timely basis, its ability to secure long-term financing as required, and to maintain profitable operations. The financial statements do not include any adjustments relating to the recoverability and classification of recorded asset amounts or the amount and classification of liabilities that might be necessary should the Company be unable to continue as a going concern.

# 2. CHANGE IN ACCOUTING POLICY

Effective January 1, 2009 the Company adopted CICA Handbook Section 3064, Goodwill and Intangible Assets, which replaced Section 3062, Goodwill and Other Intangible Assets and Section 3450, Research and Development Costs. Section 3064 establishes standards for the recognition, measurement, presentation and disclosure of goodwill subsequent to its initial recognition and of intangible assets. This selection also addresses when an internally developed intangible asset meets the criteria for recognition as an asset. There has been no impact on the Company's consolidated financial statements as a result of adopting this policy.

# 3. RECENT ACCOUNTING PRONOUNCEMENTS ISSUED AND NOT YET APPLIED

In January 2009, the CICA issued Sections 1582 – Business Combinations, 1601 – Consolidated Financial Statements and 1602 – Non-controlling Interests which replaces CICA Sections 1581 – Business Combinations and 1600 - Consolidated Financial Statements. Section 1582 establishes standards for the accounting for business combinations that is equivalent to the business combination accounting standard under International Financial Reporting Standards ("IFRS"). Section 1582 is applicable for the Company's business combinations with acquisition dates on or after January 1, 2011. Early adoption of this Section is permitted. Section 1601 together with Section 1602 establishes standards for the preparation of consolidated financial statements. Section 1601 is applicable for the Company's interim and annual consolidated financial statements for its fiscal year beginning January 1, 2011. Early adoption of this Section is permitted. If the Company chooses to early adopt any one of these Sections, the other two Sections must also be adopted at the same time.

# **International Financial Reporting Standards ("IFRS")**

The Canadian Accounting Standards Board will require all public companies to adopt IFRS for interim and annual financial statements relating to fiscal years beginning on or after January 1, 2011. Companies will be required to provide IFRS comparative information for the previous fiscal year. The convergence from Canadian GAAP to IFRS will be applicable for the Company for the first quarter of 2011 when the Company will prepare both the current and the comparative financial information using IFRS. The Company expects the transition to IFRS to impact financial reporting, business processes and information systems. The impact of implementing IFRS on the Company's financial statements is currently being assessed.

#### 4. DISCONTINUED OPERATIONS

In 2008, the Company disposed of two of its subsidiaries, Paintshield Ltd., and ArmourfendCAD Inc.

On November 19, 2008, the Company conveyed back its ArmourfendCAD subsidiary ("Armourfend"), based in El Dorado Hills, California, to its founder and CEO. The conveyance included the return to XPEL of 417,486 common shares issued under the original purchase agreement in exchange for a one-time payment of US \$28,000 to settle obligations under the original purchase agreement. The Company canceled the returned shares and the excess of the average stated capital over the value of the shares on November 19, 2008 of US \$79,322 was credited to contributed surplus.

On December 23, 2008, the Company conveyed its Paintshield Ltd. subsidiary ("Paintshield"), based in the United Kingdom, back to its founder and Managing Director. The conveyance included a one-time payment of US \$72,000 to the Managing Director.

On September 1, 2009, the Company sold its XPEL Canada Corp. subsidiary, based in Calgary, Alberta, Canada, back to its founder and President. The terms of the sale included proceeds of US \$737,071, in the form of approximately a US \$202,162 short term receivable and a US \$534,909 promissory note.

The net assets of XPEL Canada were as follows:

	September 30,	December 31, 2008
	2009	
Cash	US \$116,054	US \$56,274
Accounts Receivable	358,546	228,518
Inventory	215,231	152,359
Other current assets	11,902	28,654
Total current assets	701,733	465,805
Property, plant and equipment	73,007	73,487
Total long-term assets	73,007	73,487
Total current liabilities	(485,254)	(560,706)
Net assets (liabilities) of XPEL Canada	289,486	(21,414)

Additionally, the consolidated Company held the following assets and liabilities related to XPEL Canada:

	September 30, 2009	December 31, 2008
Intangible assets	US 347,517	US 405,437
Goodwill	836,108	836,108
Total long-term assets	1,183,625	1,241,545
Total long-term liabilities	(94,119)	(111,205)
Net assets of XPEL Canada held by Company	1,089,506	1,130,340

The total net assets associated with the discontinued operation were as follows:

	September 30, 2009	December 31, 2008
Net assets (liabilites) of XPEL Canada	US 289,486	US (21,414)
Net assets of XPEL Canada held by Company	1,089,506	1,130,340
Total Net Assets of discontinued operations	1,378,992	1,108,926

The following table sets forth the results of operations associated with the subsidiaries, reported as discontinued operations:

	Quarter ending September 30,		
	2009	2008	
Revenue	\$584,991	\$1,251,519	
Expenses	(535,406)	(1,149,596)	
Income before undernoted items	49,585	101,923	
Loss on disposal	(1,493,189)		
Proceeds from sale	737,071	-	
Income (Loss) from Discontinued Operations	\$(706,533)	\$ 101,923	

# 5. CAPITAL STOCK

The following table shows XPEL's common share activity to date during 2009:

Issued and outstanding	Common Shares	Value
Balance @12/31/08	25,720,950	\$6,619,133
Activity in quarter	0	0
Balance @ 09/30/09	25,720,950	\$6,619,133

#### 6. STOCK OPTION AND WARRANTS

During the quarter ended September 30, 2009, 480,381 options expired unexercised. No options were issued, forfeited or exercised. Total options outstanding at September 30, 2009 were 1,080,635.

During the quarter ended September 30, 2009, no warrants were issued, forfeited or exercised. Total warrants outstanding at June 30, 2009 were 716,537.

#### 7. STOCK-BASED COMPENSATION

The total stock compensation expense relating to options recognized in the period was \$1,500.

#### 8. EARNINGS (LOSS) PER SHARE

Earnings (Loss) per share has been calculated based on weighted average number of common shares outstanding of 25,720,950 for the three and nine months ended September 30, 2009 as compared to 25,953,996 and 25,903,405 for the three and nine months ended September 30, 2008 respectively.

#### 9. CAPITAL MANAGEMENT

The Company's objectives in terms of capital management are to maintain a sound financial position and to ensure financial flexibility in order to maintain its capacity for growth. The Board's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business.

The Company's capital is composed of its shareholders' equity and its primary uses are to finance acquisitions, increase working capital and fund capital expenditures for expansion and/or research and development. The Company currently has positive working capital. The Company has operated for an extended period of time with negative working capital. Should the Company be unable to preserve its positive working capital position, the Company may seek to raise capital for its short-term needs through all available means. There were no changes in the Company's approach to capital management during the three months ended September 30, 2009 as compared to the year ended December 31, 2008.

#### 10. FINANCIAL INSTRUMENTS

The Company's risk exposures and the impact on the Company's financial instruments are summarized below:

This note presents information about the Company's exposure to particular risks, the Company's objectives, policies and processes for measuring and managing risk. Further quantitative disclosures are included throughout these consolidated financial statements.

The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework.

The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed to reflect changes in market conditions and the Company's activities. The Company aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations. The Company's audit committee oversees how management monitors compliance with the Company's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Company.

The Company has designated its cash and cash equivalents as held-for-trading, which are measured at fair value. Accounts receivables are classified as loans and receivables, which are measured at amortized cost. Accounts payable and accrued liabilities, long-term debt and notes payable are classified as other financial liabilities, all of which are measured at amortized cost.

#### Credit Risk

Credit risk is the risk of financial loss to the Company if a customer fails to meet its contractual obligations, and arises principally from the Company's receivables from customers. Management has established a credit policy under which each new customer is analyzed individually for creditworthiness before the Company's standard payment and delivery terms and conditions are offered. The Company's review includes external ratings, where available, and vendor and bank references. While the Company does not require collateral in respect of trade and other receivables, on certain product lines, the Company requires a valid credit card as back-up for any amount purchased on terms. The Company has no significant concentration of credit risk arising from customers. Out of total accounts receivable of \$250,360, past due receivables in excess of 90 days as of the balance sheet date were approximately \$25,331. The Company is actively pursuing efforts to collect these receivables.

The Company has cash and cash equivalents. The Company's current policy is to invest excess cash in money market accounts in credit worthy banking institutions. The Company periodically monitors the accounts and is satisfied with the credit ratings of its banks.

#### Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure, to the extent possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

As of September 30, 2009, the Company had current assets of approximately \$1.354 million to settle current liabilities of approximately \$1.326 million. The Company will strive to maintain positive working capital through the management of future operating cash flows and the Company will consider other mechanisms to raise cash through private placements or the sale of assets.

#### Market Risk

Market risk is the risk that changes in market prices, such as foreign exchange rates and interest rates, will affect the Company's income or the value of its holding of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return on risk. The company is not exposed to significant interest rate risk.

# **Currency Risk**

The Company's functional currency is the US dollar. Certain of the Company's monetary assets and liabilities are denominated in Canadian dollars and therefore subject to gains and losses due to fluctuations in this currency. In respect of these monetary assets and liabilities denominated in a foreign currency, the Company ensures that its net exposure is kept to an acceptable level.

The Company has the following balances in Canadian dollars:

	September 30, 2009	December 31, 2008
Cash and cash equivalents	\$ -	\$56,274
Accounts receivables	-	228,518
Note receivable	808,371	
Accounts payable and		
accrued liabilities	109,386	570,411
	\$917,757	\$855,203

A 5% change in the Canadian dollar against the US dollar currency would affect equity and net income by approximately \$45,888. This analysis assumes that all other variables remain constant.

# 11. LEGAL PROCEEDINGS

During the first quarter of 2009, a former employee filed a claim for employment and related matters. The outcome is not yet determinable and therefore no provision is recorded.

In the ordinary course of business activities, the Company may be contingently liable for litigation and claims with customers, suppliers and former employees. Management believes that adequate provisions have been recorded in the accounts where required.