XPEL Technologies Corp.

Financial Statements

(Expressed in United States Dollars)

For the Years Ended December 31, 2011 and 2010



Collins Barrow Toronto LLP Collins Barrow Place 11 King Street West Suite 700, Box 27 Toronto, Ontario M5H 4C7 Canada

T. 416.480.0160 F. 416.480.2646

www.collinsbarrow.com

INDEPENDENT AUDITORS' REPORT

To the Shareholders of XPEL Technologies Corp.

We have audited the accompanying financial statements of XPEL Technologies Corp. which comprise the balance sheets as at December 31, 2011, December 31, 2010 and January 1, 2010 and the statements of income and comprehensive income, changes in equity and cash flows for the years ended December 31, 2011 and December 31, 2010 and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of XPEL Technologies Corp. as at December 31, 2011, December 31, 2010 and January 1, 2010, and the results of its operations and its cash flows for the years ended December 31, 2011 and December 31, 2010 in accordance with International Financial Reporting Standards.

Collins Barrow Toronto LLP

Licensed Public Accountants Chartered Accountants April 24, 2012 Toronto, Ontario



XPEL Technologies Corp. Balance Sheets

(Expressed in United States Dollars)

As at

	December 31 2011	, D	December 31, 2010 (Note 4)		January 1, 2010 (Note 4)
Assets			(,		(**************************************
Current Cash and cash equivalents Accounts receivable Inventory Prepaid expenses and sundry assets Promissory note (Note 11)	\$ 424,795 593,514 1,161,548 51,343		157,833 365,102 359,375 40,117	\$	122,694 262,501 222,888 54,986 321,071
Property, plant and equipment (Note 5) Intangible assets (Note 6) Deferred tax asset (Note 15)	2,231,200 237,639 359,899 408,000		922,427 216,069 341,095 201,062		984,140 245,244 340,847
	\$ 3,236,738	\$	1,680,653	\$	1,570,231
Liabilities					
Current Accounts payable and accrued liabilities Customer deposits Current portion of long term debt (Note 7) Current portion of note payable (Note 8)	\$ 1,386,284 17,750 - -		648,101 15,750 - -	\$	827,831 20,287 43,448 87,673
Deposits on shares (Note 12)	1,404,034 -		663,851 15,985		979,239 15,985
	1,404,034		679,836		995,224
Shareholders' Equity					
Capital stock (Note 12)	6,635,133		6,619,133		6,619,133
Contributed surplus	2,165,130		2,165,130		2,101,111
Warrant capital	-		-		64,019
Deficit	(6,967,559)	(7,783,446)		(8,209,256)
	1,832,704		1,000,817		575,007
	\$ 3,236,738	\$	1,680,653	\$	1,570,231

Commitments and contingencies (Note 17)

Approved by the Board	"Richard Crumly"	"John Constantine"
	Director (Signed)	Director (Signed)

XPEL Technologies Corp. Statements of Income and Comprehensive Income (Expressed in United States Dollars) Years Ended December 31, 2011 and 2010

	2011	2010
		(Note 4)
Revenue	\$ 6,041,853	\$ 4,129,964
Expenses		
Direct costs (Note 18)	3,526,394	2,176,619
Selling, general and administrative expenses (Note 18)	1,902,484	1,625,438
Income from operations	612,975	327,907
Interest expense	(4,326)	(15,509)
Loss on disposal of equity accounted investment (Note 10)	-	(107,410)
Gain on sale of property, plant and equipment	300	19,760
	(4,026)	(103,159)
Net income before income taxes	608,949	224,748
Deferred tax recovery (Note 15)	206,938	201,062
Net income and comprehensive income	\$ 815,887	\$ 425,810
Earnings per share		
Basic and diluted (Note 14)	\$ 0.03	\$ 0.02

XPEL Technologies Corp. Statements of Changes in Equity (Expressed in United States Dollars)

	Capital Stock	Warrants	Contributed Surplus	Deficit	\$ Total
Balance, January 1, 2010 Value of expired warrants Net income and comprehensive income	\$ 6,619,133 - -	64,019 (64,019)	\$ 2,101,111 64,019	\$ (8,209,256) - 425,810	\$ 575,007 - 425,810
Balance, December 31, 2010 Issuance of common shares (Note 12) Net income and comprehensive income	6,619,133 16,000	<u>-</u> -	2,165,130 - -	(7,783,446) - 815,887	1,000,817 16,000 815,887
Balance, December 31, 2011	\$ 6,635,133	\$ -	\$ 2,165,130	\$ (6,967,559)	\$ 1,832,704

XPEL Technologies Corp.

Statements of Cash Flows

(Expressed in United States Dollars)

Years Ended December 31, 2011 and 2010

		2011		2010
				(Note 4)
Cash and cash equivalents provided by (used in)				
Operations				
Net income	\$	815,887	\$	425,810
Add (deduct) items not affecting cash and cash equivalents		E2 447		E4 000
Amortization of property, plant and equipment Amortization of intangible assets		53,417 285,334		54,902
Interest expense		4,326		276,011 15,509
Gain on sale of property, plant and equipment		4,320		(19,760)
Deferred tax recovery		(206,938)		(201,062)
Loss on equity accounted investment		-		107,410
				, , , , , , , , , , , , , , , , , , , ,
		952,026		658,820
Changes in non-cash working capital items		(000 440)		(4.00, 004)
Accounts receivable		(228,412)		(102,601)
Inventory		(802,173)		(136,487) 14,869
Prepaid expenses and sundry assets Accounts payable and accrued liabilities		(11,226) 738,183		(179,730)
Deferred warranty revenue and deposits		2,000		(4,537)
Bolottod Waltanty Tevendo and deposits		2,000		(4,001)
Net cash and cash equivalents provided by operating				
activities		650,398		250,334
Investing				
Purchase of property, plant and equipment		(75,272)		(54,812)
Proceeds from sale of property, plant and equipment		300		48,845
Collection of promissory note		-		321,071
Intangible assets		(304,138)		(276, 259)
Equity accounted investment		-		(107,410)
Net cash and cash equivalents (used in) provided by				
investing activities		(379,110)		(68,565)
Financia				
Financing Repowment of long term debt				(42 440)
Repayment of long-term debt Repayment of note payable		-		(43,448) (87,673)
Interest paid on long term debt		(4,326)		(15,509)
		(1,020)		(10,000)
Net cash and cash equivalents used in financing activities		(4,326)		(146,630)
Net change in cash and cash equivalents		266,962		35,139
Cash and cash equivalents, beginning of year		157,833		122,694
	¢		φ	
Cash and cash equivalents, end of year	\$	424,795	\$	157,833

Amounts paid for interest are included in cash flows from financing activities in the statement of cash flows

1. NATURE OF OPERATIONS

XPEL Technologies Corp. (the "Company") is based in San Antonio, Texas and manufactures and distributes after-market automotive products. The focus of the Company is the aftermarket for automotive paint and headlight protection products which it serves through its offerings of bulk paint protection film (PPF) and pre-cut PPF and headlight protection kits.

The Company was incorporated by articles of incorporation in the state of Nevada, U.S.A. in October 2003 and its registered office is 618 W. Sunset Road, San Antonio, Texas, 78216. The Company is a public company listed on the TSX Venture Exchange trading under the symbol "DAP.U".

2. SIGNIFICANT ACCOUNTING POLICIES

Statement of Compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") and its interpretations adopted by the International Accounting Standards Board ("IASB"). In 2010, the Canadian Institute of Chartered Accountants ("CICA") Handbook was revised to incorporate IFRS), and require publicly accountable enterprises to apply such standards effective for years beginning on or after January 1, 2011.

These are the Company's first annual financial statements for the year ended December 31, 2011 presented in accordance with IFRS as issued by the IASB. IFRS 1 First-Time Adoption of IFRS ("IFRS 1") has been applied and the impact of the transition from Canadian GAAP to IFRS is explained in Note 4. Subject to Note 4, the Company has consistently applied the same accounting policies in its opening IFRS statement of financial position at January 1, 2010 and throughout all periods presented, as if these policies had always been in effect. Note 4 discloses the impact of the transition to IFRS on the Company's reported financial position, financial performance and cash flows, including the nature and effect of significant changes in accounting policies from those used in the Company's financial statements for the year ended December 31, 2010.

The financial statements were authorized for issue by the Board of Directors on April 24, 2012.

Basis of presentation

These financial statements have been prepared on a historical cost basis except for financial instruments classified as financial instruments at fair value through profit or loss, which are stated at fair value. In addition, these financial statements have been prepared using the accrual basis of accounting except for cash flow information.

Functional and presentation currency

These financial statements have been prepared in United States dollars, which is the Company's functional and presentation currency.

2. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Cash and Cash Equivalents

Cash and cash equivalents is comprised of cash at banks and on hand, and short term money market instruments with an original maturity of three months or less, which are readily convertible into a known amount of cash.

Inventory

Inventory is comprised of raw materials and supplies inventory which consists of consumable parts and supplies which are valued at lower of cost and net realizable value, with cost determined on a first in, first out basis. Supplies used in the production of inventories are not written down below cost if the finished products in which they will be incorporated are expected to be sold at or above cost. Net realizable value is defined as the selling price of the finished product less any provisions for obsolescence and costs of completion. Reversals of previous write-downs to net realizable value are permitted when there is a subsequent increase in the value of inventories.

Property, Plant and Equipment

Property, plant and equipment are recorded at cost less accumulated amortization. Amortization is calculated over the estimated useful lives of the assets on a declining balance basis as follows:

Furniture and fixtures - 20%
Computer equipment - 20%
Motor vehicles - 20%
Shop equipment - 20%
Leasehold improvements - 20%

Intangible Assets

Intangible assets with a finite life are recorded at cost and are amortized on a straight-line basis over the estimated useful life of the assets using the following rates:

Design templates - 2 years
Patents - 10 years

2. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Research and Development

Research costs are charged to operations when incurred. Development costs are expensed in the year incurred unless the Company can demonstrate all of the following criteria under IFRS 38, Intangible Assets:

- (i) technical feasibility of completing the intangible asset so that it will be available for use or sale;
- (ii) intention to complete the intangible asset and use or sell it;
- (iii) ability to use or sell the intangible asset;
- (iv) how the intangible asset will generate future economic benefits;
- (v) availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset; and
- (vi) the ability to measure reliably the expenditure attributable to the intangible asset during its development.

Amortization commences with the successful production or use of the product. Development costs deferred to date are related to design templates. During the year the Company deferred \$304,140 (2010 - \$276,260) of costs associated with the design templates. These costs are being amortized over a period of two years from commencement of commercial use.

Revenue Recognition

The Company recognizes revenue at the time persuasive evidence of an agreement exists, the price is fixed and determinable, the product or service is delivered to the customer and collectibility is reasonably assured.

- (i) Revenue from installations, kit and material sales is recognized upon the delivery of the goods and performance of the service.
- (ii) Revenue from design access fees is recognized at the time the design is delivered.
- (iii) Other revenue consists of fees for training programs and the sale of equipment. Revenue earned from training programs is recognized when the services are rendered and the revenue from the sale of equipment is recognized when the equipment is shipped.

Product Warranty Costs

A liability for estimated warranty expense is established by a charge against direct costs. The subsequent costs incurred for warranty claims serve to reduce the product warranty liability.

2. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Income Taxes

Income tax on the profit or loss for the periods presented comprises current and deferred tax. Income tax is recognized in profit or loss except to the extent that it relates to items recognized directly in equity, in which case it is recognized in equity.

Current tax expense is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at period end, adjusted for amendments to tax payable with regards to previous years.

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for: goodwill not deductible for tax purposes and the initial recognition of assets or liabilities that affect neither accounting nor taxable profit. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the financial position reporting date.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. To the extent that the Company does not consider it probable that a deferred tax asset will be recovered, it is not recognized.

Earnings Per Share

Basic earnings per share amounts are calculated by dividing net profit for the year attributable to common shareholders by the weighted average number of common shares outstanding during the year. Diluted earnings per share amounts are calculated by dividing the net profit attributable to common shareholders by the weighted average number of shares outstanding during the period plus the weighted average number of shares that would be issued on the conversion of all the dilutive potential ordinary shares into common shares.

Impairment of Long-Lived Assets

Property, plant and equipment and other non-current assets with definite useful lives, other than investment property, inventories and deferred tax assets, are tested for impairment whenever events or changes in circumstances indicate that their carrying amount may not be recoverable. For goodwill and intangible assets that have indefinite useful lives or that are not yet available for use, the recoverable amount is estimated each year at the same time. The recoverable amount is the higher of fair value less costs to sell and value in use. Fair value (less costs to sell) is the amount obtainable from the sale of the asset or group of assets in an arm's length transaction between knowledgeable and willing parties, less costs to sell. Value in use is equal to the present value of future cash flows expected to be derived from the use and sale of the asset. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets (the "cash-generating unit" or "CGU").

2. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Significant accounting judgments and estimates

The preparation of these financial statements requires management to make judgments and estimates and form assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Estimates and underlying assumptions are reviewed on an ongoing basis. Actual outcomes may differ from these estimates under different assumptions and conditions.

Significant estimates made by the Company include allowances for potentially uncollectable accounts receivable, useful life of property, plant and equipment and intangibles, measurement of warranty provision, recognition of deferred tax assets, valuation of property, plant and equipment and intangible assets for impairment, fair value of stock options and warrants issued, and fair value of financial instruments.

Financial Instruments

The Company recognizes a financial asset or a financial liability when, and only when, it becomes a party to the contractual provisions of the instrument. Such financial assets or financial liabilities are initially recognized at fair value and the subsequent measurement depends on their classification.

Financial assets classified as fair value through profit and loss ("FVTPL") are measured at fair value with any resultant gain or loss recognized in profit or loss. Financial assets classified as available-for-sale are measured at fair value with any resultant gain or loss being recognized directly under other comprehensive income. Investments in equity instruments classified as available-for-sale that do not have a quoted market price in an active market and whose fair value cannot be reliably measured are measured at cost. When available-for-sale financial assets are derecognized, the cumulative gain or loss previously recognized directly in equity is recognized in profit or loss. Financial assets classified as loans and receivables and held to maturity, are measured at amortized cost using the effective interest rate method.

Transaction costs associated with FVTPL financial assets are expensed as incurred, while transaction costs associated with all other financial assets are included in the initial carrying amount of the asset.

All financial liabilities are recognized initially at fair value plus, in the case of loans and borrowings, directly attributable transaction costs. Financial liabilities are classified as other financial liabilities, and are subsequently measured at amortized cost using the effective interest rate method.

2. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Cinonaial Instrument

Financial Instruments (Cont'd)

The Company's financial assets include cash and cash equivalents, accounts receivables and promissory note. The Company's financial liabilities include accounts payable and accrued liabilities, debt and note payable and deposits. Classification of these financial instruments is as follows:

Classification

Financiai instrument	Classification
Cash	FVTPL
Accounts receivable	Loans and receivables
Promissory note	Loans and receivables
Accounts payable and accrued liabilities	Other liabilities
Long-term debt	Other liabilities
Note payable	Other liabilities

Financial instruments recorded at fair value on the audited statements of financial position are classified using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Level 1: Valuation based on quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2: Valuation techniques based on inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)
- Level 3: Valuation techniques using inputs for the asset or liability that are not based on observable market data (unobservable inputs)

The Company's financial instruments measured at fair value on the balance sheet consist of cash. Cash is measured at level 1 of the fair value hierarchy.

Comprehensive Income

Comprehensive income measures net earnings for the period plus other comprehensive income. Other comprehensive income consists of changes to unrealized gains and losses on available-for-sale financial assets, changes to unrealized gains and losses on the effective portion of cash flow hedges and changes to foreign currency translation adjustments of foreign operations during the period. Amounts reported as other comprehensive income are accumulated in a separate component of shareholders' equity as Accumulated Other Comprehensive Income.

2. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Share-Based Compensation and Other Share-Based Payments

The fair value of share options granted to directors, officers, key employees and consultants is recognized as an expense over the vesting period with a corresponding increase in equity. The fair value is measured at the grant date and recognized over the period during which the options vest. The fair value of employee options granted is measured using the Black-Scholes option-pricing model, taking into account the terms and conditions upon which the options were granted. At each financial position reporting date, the amount recognized as an expense is adjusted to reflect the actual number of share options that are expected to vest.

For non-employee equity-settled share-based payment transactions, the Company measures the goods or services received, and the corresponding increase in equity, directly, at the fair value of the goods or services received, unless the fair value cannot be estimated reliably, in which case, the Company measures their value, and the corresponding increase in equity, indirectly, by reference to the fair value of the equity instruments granted.

3. RECENT ACCOUNTING PRONOUNCEMENTS ISSUED AND NOT YET APPLIED

Certain pronouncements were issued by the IASB or the IFRIC that are mandatory for accounting periods after December 31, 2011 or later periods. Many are not applicable or do not have a significant impact to the Company and have been excluded from the list below. The following have not yet been adopted and are being evaluated to determine their impact on the Company.

(a) IFRS 9 Financial Instruments was issued by the IASB in October 2010 and will replace IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 uses a single approach to determine whether a financial asset is measured at amortized cost or fair value, replacing the multiple rules in IAS 39. The approach in IFRS 9 is based on how an entity manages its financial instruments in the context of its business model and the contractual cash flow characteristics of the financial assets. Most of the requirements in IAS 39 for classification and measurement of financial liabilities were carried forward unchanged to IFRS 9. The new standard also requires a single impairment method to be used, replacing the multiple impairment methods in IAS 39. IFRS 9 is effective for annual periods beginning on or after January 1, 2013. The IASB has proposed to move the effective date of IFRS 9 to January 1, 2015.

3. RECENT ACCOUNTIN)G PRONOUNCEMENTS ISSUED AND NOT YET APPLIED (Cont'd)

- (b) IFRS 13 Fair Value Measurement was issued by the IASB in May 2011. IFRS 13 establishes new guidance on fair value measurement and disclosure requirements for IFRSs and US generally accepted accounting principles (GAAP). The guidance, set out in IFRS 13 and an update to Topic 820 in the FASB's Accounting Standards Codification (formerly referred to as SFAS 157), completes a major project of the boards' joint work to improve IFRSs and US GAAP and to bring about their convergence. The standard is effective for annual periods beginning on or after January 1, 2013. Earlier application is permitted.
- (c) IAS 1 Presentation of Financial Statements was amended by the IASB in June 2011 in order to align the presentation of items in other comprehensive income with US GAAP standards. Items in other comprehensive income will be required to be presented in two categories: items that will be reclassified into profit or loss and those that will not be reclassified. The flexibility to present a statement of comprehensive income as one statement or two separate statements of profit and loss and other comprehensive income remains unchanged. The amendments to IAS 1 are effective for annual periods beginning on or after July 1, 2012.

4. TRANSITION TO IFRS

These financial statements represent the first financial statements of the Company prepared in accordance with the accounting policies described in Note 2. In accordance with IFRS 1, the Company has:

- (a) applied the same accounting policies throughout all periods presented, and
- (b) applied the policies on a retrospective basis, subject to any mandatory exceptions or optional exemptions elected which require or allow a different basis of application

Initial Elections Upon First-time Adoption

IFRS 1 includes a number of elective exemptions and mandatory exceptions that allow or require a first-time adopter to implement certain standards in a manner other than full retrospective application. The Company did not use hindsight to create or revise estimates. The estimates previously made by the Company under Canadian GAAP were not revised for applications of IFRS.

The Company has applied the following transitional exceptions and exemptions to full retrospective application of IFRS in its preparation of an opening IFRS balance sheet as at January 1, 2010, the Company's "transition date":

- (a) To apply IFRS 3, Business Combinations prospectively from the transition date, and therefore not restating business combinations that took place prior to the transition date. As such, Canadian GAAP balances relating to business combinations entered into before the transition date have been carried forward without adjustment.
- (b) To apply IFRS 2, Share-based Payment retrospectively only to awards that were issued after November 7, 2002 and had not fully vested by the transition date.
- (c) To apply IAS 32, Financial Instruments retrospectively only to compound financial instruments where the liability portion is still outstanding as of the transition date.

Reconciliation of Canadian GAAP to IFRS

IFRS 1 requires an entity to reconcile equity and comprehensive income from historical Canadian GAAP to IFRS at the Transition Date and as at, and for the period ending on, the last Canadian GAAP reporting date. An entity is also required to explain material adjustments to cash flow.

The Company has concluded that the first-time adoption of IFRS did not have any significant impact on equity, comprehensive income and cash flows and therefore no additional commentary or analysis is required.

IFRS 1 requires that the Company's first IFRS financial statements include at least three statements of financial position. Accordingly, opening IFRS balance sheet as at January 1, 2010 has been included in the financial statements. IFRS requires the classification of deferred taxes as long-term and accordingly prior period balance sheet presentation has been reclassified to conform with the current year's financial statement presentation.

5. PROPERTY, PLANT AND EQUIPMENT

Cost	Ba Jan.		-	Additions disposals)	Balance Dec. 31, 2011
Furniture and fixtures Computer equipment Motor vehicles Shop equipment Leasehold improvements	\$	126,489 198,981 145,599 40,337 18,730	\$	40,070 13,897 - 2,953 1,942	\$ 166,559 212,878 145,599 43,290 20,672
	\$	530,136	\$	58,862	\$ 588,998

Accumulated Amortization	I Ja	Balance Dec. 31, 2011		
Furniture and fixtures	\$	72,874	\$ 15,160	\$ 88,034
Computer equipment		101,114	21,121	122,235
Motor vehicles		104,142	8,290	112,432
Shop equipment		22,082	3,948	26,030
Leasehold improvements		13,855	(11,227)	2,628
	\$	314,067	\$ 37,292	\$ 351,359

Cost	Balance Jan. 1, 2010		Balance Dec. 31, 2010
Furniture and fixtures Computer equipment Motor vehicles Shop equipment Leasehold improvements	\$ 175,749 189,947 145,599 25,808 18,730	\$ (49,260) 9,034 - 14,529	\$ 126,489 198,981 145,599 40,337 18,730
	\$ 555,833	\$ (25,697)	\$ 530,136

Accumulated Amortization	Balance Jan. 1, 2010 Amortization			Balance c. 31, 2010	
Furniture and fixtures Computer equipment	\$	95,022 94,250	\$	(22,148) 6,864	\$ 72,874 101,114
Motor vehicles Shop equipment		93,776 18,186		10,366 3,896	104,142 22,082
Leasehold improvements		9,355		4,500	13,855
	\$	310,589	\$	3,478	\$ 314,067

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Net Book Value	December 31, 2011	December 31, 2010	January 1, 2010
Furniture and fixtures	78.525	53.615	80,727
Computer equipment	90,643	97,867	95,697
Motor vehicles	33,167	41,457	51,823
Shop equipment	17,260	18,255	7,622
Leasehold improvements	18,044	4,875	9,375
	\$ 237,639	\$ 216,069	\$ 245,244

6. INTANGIBLE ASSETS

Cost	_	Balance n. 1, 2011	Additions	Balance Dec. 31, 2011
Design templates (internally generated) Patent	\$ ^	1,121,680 100,000	\$ 304,139 -	\$ 1,425,819 100,000
	\$ 1	,221,680	\$ 304,139	\$ 1,525,819
Accumulated Amortization		Balance n. 1, 2011	Amortization	Balance Dec. 31, 2011
Design templates (internally generated) Patent	\$	850,585 30,000	\$ 275,335 10,000	\$ 1,125,920 40,000
	\$	880,585	\$ 285,335	\$ 1,165,920
Cost		Balance n. 1, 2010	Additions (disposals)	Balance Dec. 31, 2010
Design templates (internally generated) Patent	\$	845,421 100,000	\$ 276,259 -	\$ 1,121,680 100,000
	\$	945,421	\$ 276,259	\$ 1,221,680
Accumulated Amortization		Balance n. 1, 2010	Additions	Balance Dec. 31, 2010
Design templates (internally generated) Patent	\$	584,574 20,000	\$ 266,011 10,000	\$ 850,585 30,000
	\$	604,574	\$ 276,011	\$ 880,585
Net Book Value				
	Dec	ember 31, 2011	December 31, 2010	January 1, 2010
Design templates (internally generated) Patent	\$	299,899 60,000	\$ 271,095 70,000	\$ 260,847 80,000
	\$	359,899	\$ 341,095	\$ 340,847

7. LONG-TERM DEBT

	2011		2010	Jan. 1, 2010	
Total long-term debt Less: Current portion	\$	-	\$ -	\$ \$	43,448 43,448
	\$	-	\$ -	\$	-

The Company had various financing arrangements for office equipment and vehicles. As at January 1, 2010, the weighted average effective interest rate for the above long-term debt obligations was 17.13%.

8. NOTE PAYABLE

	2011		2010	Jan .1, 2010	
Note payable Less: Current portion	\$	-	\$ - -	\$ \$	87,673 87,673
	\$	-	\$ -	\$	-

The note payable was fully paid off in 2010. The note payable bore an interest at 8%, was unsecured and was repayable in twenty-four equal monthly payments of \$10,960 starting on August 1, 2008.

9. CREDIT FACILITIES

On March 28, 2011, the Company entered into a US\$150,000 revolving line of credit agreement with The Bank of San Antonio to support its continuing working capital needs. On December 2, 2011, the Board of Directors approved an increase to the existing limit to US\$250,000.

The Company must satisfy certain non-financial covenants on a continuing basis. The Bank of San Antonio has been granted a security interest in substantially all of the Company's current and future assets. The line has a variable interest rate of the Wall Street Journal prime rate plus 2 per cent with a floor of 6 per cent and matures on March 28, 2013.

Subsequent to year end, on April 13, 2012, the Board of Directors approved an increase to the existing line of credit limit from US\$250,000 to US\$350,000.

10. EQUITY ACCOUNTED INVESTMENT

In 2010, the Company invested in and provided advances to XPEL Distribution Company (XDC), a new entity in which the Company had a 30% interest that distributed XPEL Paint Protection products and accessories. On December 31, 2010, an agreement was made amongst the arm's length shareholders of XDC to dissolve XDC and accordingly the Company wrote-off the investment and advances of \$107,410.

11. PROMISSORY NOTE

On September 1, 2009, the Company was issued a guaranteed, interest free promissory note due December 2010 relating to the proceeds on disposal of a subsidiary XPEL Canada, based in Calgary, Alberta, Canada.

12. CAPITAL STOCK

Authorized

100,000,000 common shares with par value of \$0.001 per share 10,000,000 preferred shares with par value of \$0.001 per share

Issued and outstanding - common shares

	Number of Shares Valu			
Balance, January 1, 2010 and December 31, 2010 Share issuances ^(a)	25,720,950 64,000	\$ 6,619,133 16,000		
Balance, December 31, 2011	25,784,950	\$ 6,635,133		

⁽a) In connection with a private placement in 2008, the Company received cash of \$16,000 for the issuance of 64,000 common shares at a price of US\$0.25 per share, which have been issued on January 14, 2011.

13. STOCK OPTIONS AND WARRANTS

(a) Stock Options

The Company has an Incentive Stock Option Plan (the "Plan"). The Plan provides for options to be granted to the benefit of employees, directors and third parties. The maximum number of shares allocated to and made available to be issued under the Plan shall not exceed 20% of the common shares issued and outstanding (on a non-diluted basis) at any time. The exercise price of options granted under the Stock Option Plan will be determined by the directors, but will at least be equal to the closing trading price of the common shares on the last trading day prior to the grant and otherwise the fair market price as determined by the Board of Directors. The term of any option granted shall not exceed five years. Except as otherwise provided elsewhere in the Stock Option Plan, the options shall be cumulatively exercisable in installments over the option period at a rate to be fixed by the Board of Directors. The Company will not provide financial assistance to any optionee in connection with the exercise of options.

The Company had issued stock options to acquire common shares as follows:

	20	11	2010			
Weighted Number Average of Exercise Options Price		Number of Options	Weighted Average Exercise Price			
Outstanding, beginning of year Cancelled/expired	287,635 (287,635)	\$ 1.44 \$ 1.44	612,635 (325,000)	\$ 1.01 \$ 0.63		
Outstanding, end of year	-	\$ -	287,635	\$ 1.44		
Exercisable	-	\$ -	287,635	\$ 1.44		

13. STOCK OPTIONS AND WARRANTS (Cont'd)

(b) Warrants

The Company had issued warrants to acquire common shares as follows:

	2011		2010	
Numb of Warra		Weighted Average Exercise Price	Number of Warrants	Weighted Average Exercise Price
Outstanding, beginning of				4 4 00
year	-	\$ -	267,773	\$ 1.06
Expired	-	\$ -	(267,773)	\$ 1.06
Outstanding, end of year	-	\$ -	-	\$ -

14. EARNINGS PER SHARE

Earnings per share has been calculated based on weighted average number of common shares outstanding at December 31, 2011 of 25,781,969 (2010 - 25,720,950). The impact of outstanding stock options and warrants have been excluded as they are anti-dilutive.

15. INCOME TAXES

Income Tax Expense

The provision for income taxes differs from the United States federal statutory rate as follows:

	2011	2010
Income (loss) before income taxes Statutory rate	\$ 608,949 34.0 %	\$ 224,748 34.0 %
Non-deductible expenses and other permanent differences Change in estimates Change in unrecognized portion of deferred taxes	\$ 207,043 2,178 80,794 (496,952)	\$ 76,414 37,800 (80,076) (235,200)
Deferred tax recovery	\$ (206,937)	\$ (201,062)

Deferred Taxes

The temporary differences that give rise to deferred income tax assets and deferred income tax liabilities are presented below:

	2011	2010	Jan. 1, 2010
Deferred tax assets (liabilities)			
Amounts related to tax losses Property, plant, equipment and intangibles	\$ 1,265,100 (139,900)	\$ 1,540,100 (135,100)	\$ 1,544,900 (105,600)
Less: Deferred taxes not recognized	1,125,200 (717,200)	1,405,000 (1,203,938)	1,439,300 (1,439,300)
	\$ 408,000	\$ 201,062	\$ -

15. INCOME TAXES (Cont'd)

Tax Losses

The Company has capital losses of approximately \$3,591,000 available to apply against future capital gains. The Company has net operating losses of approximately \$2,136,800 available to apply against future taxable income. The full potential tax benefit relating to these losses has not been reflected in these financial statements. If not utilized, the non-capital losses will expire as follows:

2028	943,200 \$ 2,136,800	
2026 2027	\$ 849,500 344,100	

16. RELATED PARTY TRANSACTIONS

Transactions with related parties are incurred in the normal course of business and are measured at the exchange amount which is the amount of consideration established and approved by the related parties. Related party transactions have been listed below, unless they have been disclosed elsewhere in the financial statements.

During the year, the Company had sales in the amount of \$NIL (2010 - \$46,000) to a Company in which XPEL had a 30% interest, as disclosed in Note 10.

A total of \$360,554 (2010 - \$341,616) in salaries and other short-term benefits was paid to key members of management as compensation, of which \$329,776 (2010 - \$311,168) is included as part of selling, general and administrative expense and \$30,778 (2010 - \$30,448) was capitalized into deferred development costs for design templates.

17. COMMITMENTS AND CONTINGENCIES

(a) Lease Commitment

The Company has entered into lease agreements for premises. The combined future minimum payments are as follows:

Less than 1 year 1-5 years	\$ 134,632 628,817	
Greater than 5 years	27,866	
	\$ 791,315	

(b) Contingencies

In the ordinary course of business activities, the Company may be contingently liable for litigation and claims with customers, suppliers and former employees. Management believes that adequate provisions have been recorded in the accounts where required.

18. EXPENSES BY NATURE

Direct costs incurred by nature are as follows:

	2011	2010
Forth and the set of t	* •••••	Φ 04.005
Employee salaries and benefits	\$ 99,282	\$ 61,265
Materials	2,811,527	1,642,466
Freight	85,643	36,806
Other	244,608	160,071
Amortization of intangible assets	285,334	276,011
	\$ 3,526,394	\$ 2,176,619

Selling, general and administrative expenses incurred by nature are as follows:

	2011	2010
Employee salaries and benefits	\$ 1,169,182	\$ 890,069
Sales and marketing	175,859	157,177
Occupancy	130,230	146,831
Professional fees	99,391	25,390
Filing fees	19,115	25,356
Insurance	41,465	41,230
Office and general	213,825	284,483
Amortization of property, plant and equipment	53,417	54,902
	\$ 1,902,484	\$ 1,625,438

19. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

Capital Management

The Company's objectives in terms of capital management are to maintain a sound financial position and to ensure financial flexibility in order to maintain its capacity for growth. The Board's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business.

The Company's capital is composed of its shareholders' equity and its primary uses are to finance acquisitions, increase working capital and fund capital expenditures for expansion and/or research and development. The Company currently has positive working capital. The Company has operated for an extended period of time with negative working capital. Should the Company be unable to preserve its positive working capital position, the Company may seek to raise capital for its short-term needs through all available means. There were no changes in the Company's approach to capital management during the year ended December 31, 2011.

19. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Cont'd)

Risk Disclosures

The Company's risk exposures and the impact on the Company's financial instruments are summarized below:

The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework.

The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed to reflect changes in market conditions and the Company's activities. The Company aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations. The Company's audit committee oversees how management monitors compliance with the Company's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Company.

Interest Rate Risk

The Company has no significant exposure to interest rate risk as the Company does not have debt.

Credit Risk

Credit risk is the risk of financial loss to the Company if a counterparty fails to meet its contractual obligations, and arises principally from the Company's receivables from customers. Management has established a credit policy under which each new customer is analyzed individually for creditworthiness before the Company's standard payment and delivery terms and conditions are offered. The Company's review includes external ratings, where available, and vendor and bank references. While the Company does not require collateral in respect of trade and other receivables, on certain product lines, the Company requires a valid credit card as back-up for any amount purchased on terms. The Company has no significant concentration of credit risk arising from customers. Out of total receivables of \$593,514 (2010 - \$365,102; Jan. 1, 2010 - \$262,501), past due receivables in excess of 90 days but not impaired as of the balance sheet date were approximately \$35,000 (2010 - \$10,000; Jan. 1, 2010 - \$7,000). The Company is actively pursuing its efforts to collect these receivables.

The Company has cash. The Company's current policy is to invest excess cash in money market accounts in credit worthy banking institutions. The Company periodically monitors the accounts and is satisfied with the credit ratings of its banks.

Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure, to the extent possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

19. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Cont'd)

Currency Risk

The Company's functional currency is the US dollar. Certain of the Company's monetary assets, liabilities, revenues, and expenses are denominated in Canadian dollars and therefore subject to gains and losses due to fluctuations in these currencies. In respect of these monetary assets and liabilities denominated in foreign currencies, the Company ensures that its net exposure is kept to an acceptable level.

The Company has the following balances in Canadian dollars:

	2011			2010	Jan. 1, 2010		
Promissory note Accounts payable and accrued liabilities	\$	- 6,000	\$	- 20,000	\$	336,000 52,500	
	\$	6,000	\$	20,000	\$	388,500	

A 5% change in the Canadian dollar against the US dollar currency would affect equity and net income by approximately \$300 (2010 - \$900). This analysis assumes that all other variables remain constant.

20. ECONOMIC DEPENDENCY

The Company depends directly or indirectly on several sole suppliers to supply goods and services necessary for carrying on its core business, including a sole manufacturing facility, sole urethane supplier and sole adhesive supplier and other sole suppliers of other intermediate manufacturing elements. Approximately 90% of the Company's inventory purchases are dependent on these direct and indirect sole suppliers. If any of these suppliers were unwilling or unable to provide such products in the future, the Company's ability to provide products and services to its customers may be adversely affected and the Company might not be able to obtain similar products or services from alternate suppliers on a timely basis or on terms favorable to the Company.

21. COMPARATIVE FIGURES

Certain comparative figures have been reclassified to conform with the current year's financial statement presentation.